

Your success.
Our mission.

World class business coaching and a quality assured process develop LEAD companies and management teams. We push our companies to create enthusiastic customers and prepare companies for sustainable growth, where success is created through reaching milestones. Over and over...

LEAD IS A BUSINESS INCUBATOR supporting the development of unique and innovative start-ups with high growth potential within the fields of bio tech, ICT, life science, microelectronics, visualization and digital imaging amongst others. LEAD sources its deal flow from the Linköping University, LiU, governmental and military research institutes as well as the surrounding industries. Through a quality assured process, LEAD supports start-ups for a three year period. The process is lead by qualified business coaches that prepare the companies for sustainable growth. Today there are 16 LEAD companies in the process with an admittance rate of 10 new companies every year. As of summer of 2007 the two business incubators from Linköping and Norrköping merged and now go by the name of LEAD — LiU Entrepreneurship and Development.

LEAD at a glance

FOUNDED	2002; The Business Incubators from Linköping and Norrköping merged by mid 2007
SCOPE	Incubation & Acceleration, a six plus thirty month program
QUALITY ASSURANCE	ISO 9001 certified
CURRENT NO.	17 LEAD companies
TOTAL NO.	79 companies since the start
BUSINESS COACHES	6
INDUSTRY FOCUS	General
LOCATIONS	Linköping & Norrköping, SWEDEN

Snapshot December 31, 2009

COMPANIES	17 LEAD companies
EMPLOYEES	68 people
NET INCOME	mSEK 44.2 — year 2008
EXTERNAL CAPITAL	mSEK 29.0 raised 2008

BUSINESS COACHES

- Christian Berger, CEO, christian.berger@leadincubator.se
- Anders Ferntoft, anders.fernsoft@leadincubator.se
- Tomas Larson, tomas.larson@leadincubator.se
- Jonas Lindqvist, jonas.lindqvist@leadincubator.se
- Hans Svalberg, hans.svalberg@leadincubator.se
- Gunilla Åberg, gunilla.aberg@leadincubator.se

MORE INFORMATION

www.leadincubator.se

the lead companies

ActiWave | www.actiwave.se

ActiWave has created a revolutionary electronic system for audio generation. The solution creates a new possibility to distribute sound experiences.



AddBIO | www.addbio.se

Addbio develops platform technologies for drug delivery. Our first product is Skruvcoat, a coating making the bone around the implant stronger and thus reducing complication frequency.



Agricam | www.agricam.se

Agricam develops a systematic monitoring system for farmers using infrared camera technology.



Biototal | www.biototal.se

BioTotal has developed a circular flow system for recycling organic and inorganic waste. The company's refining process creates valuable products for agriculture and forestry.



Boldai | www.boldai.com

Boldai develops artificial intelligence for computer games. Our Brain Builder tool helps game developers quickly create character behaviors, which are efficiently executed by our Thought Engine middleware.



Chargestorm | www.chargestorm.com

ChargeStorm is a Cleantech company developing products for the charging infrastructure targeting the vehicle market. The products enable the operator to provide an intelligent management and service network for provisioning and billing of the service.



Ecospark | www.ecospark.se

Ecospark offers the light source of the future — a new generation of white LEDs. The business concept is to offer the high-quality LEDs at a superior price point.



Enbio | www.enbio.se

Enbio has developed a system to streamline the purchasing of biofuels. Their solution creates significant cost savings while ensuring quality through the process from fuel to ash handling.



Familjelarm | www.familjelarm.se

With modern technique and with a monitoring center specializing in social care we offer Telehealthcare services to the consumer market, reducing the burden on society at the same time as we makes everyday life easier and more secure for a lot of people.



Minovi | www.minovi.se

Minovi has developed a unique system which, in an easy and convenient way, gives feedback on all types of physical activity and encourages its users to an active and healthy lifestyle.



NComVA | www.ncomva.se

NComVA develops and distributes advanced Web-enabled dynamic visualization for analysis, communication and presentation of statistical data.



Omncloud | www.omncloud.org

Omncloud provides advanced web services that rationalize workflows within sales. The services enable significant time savings in the fields of sales proposal management and technical cost calculations for plants.



PledPharma | www.pledpharma.se

PledPharma develops new medicines that protects against dose-limiting side effects during cancer therapy with cytostatic drugs, without diminishing the anticancer effect. The medicine is based on Low Molecular weight Enzyme Mimetics (LowMEM).



Schemagi | www.schemagi.se

Schemagi provides services for automatic scheduling within health care. Their program can combine a business' unique needs in staffing and skills, with their staffs scheduling requirements, and any common workplace related rules.



Synthetic MR | www.syntheticmr.se

Synthetic MR develops proprietary analytical and visualization tools to enable synthetic MRI. The goal is to help clinicians to dramatically reduce the time needed for MR imaging per patient, thereby increasing patient throughput.



UAS Technologies Sweden | www.uastech.com

UAS technologies specialize in the development of unmanned aircraft systems. The products are software, hardware and mechanically based. Examples are small micro unmanned aircraft systems and light-weight auto-pilot boards.



VISIARC | www.visiarc.com

VISIARC develops, markets and commercializes the next generation of email — solving the #1 mobile mail problem — heavy attachments, both access and handling of emails, attachments & documents without a download based on patent pending technologies.



Alumni — Success Stories

MEQON developed a SDK, an accelerated physics engine, for the gaming industry, now part of NVIDIA that is noted on NASDAQ. | www.nvidia.com
SCISS develops and sells the UniView software, a high-quality visualization program, designed for e.g. planetariums. | www.scalingtheuniverse.com
SP Devices provides a unique technology for parallelization of A/D converters. | www.spdevices.com